Executive Integral Leadership Program

Introduction to the PathFinder Pragmatic Inquiry®

The Guiding Questions

- What Does It Take to Create Exceptional, Sustained Value?
- What Is the Role of the Leader in the Process?
The Guiding Questions

- How will you add value by participating in this program?

Values

A Value is any belief, principle or virtue held so deeply (consciously or unconsciously) that it guides our behaviors, decisions and actions.

-- Ron Nahser, Managing Partner
Corporantes, Inc.
Well-Tested Process, Based on Pragmatism

Uses Relevant, High-Leverage Business Issues

Key Elements

- Challenge Assumptions
- Make Values Explicit
- Learning What We Don’t Know
- Re-framing
- Incorporate Narrative and Non-Linear Inputs

Context for Pragmatic Inquiry®

Source: Beyond Entrepreneurship, Jim Collins and William Lazier
PathFinder
Pragmatic Inquiry®

What is your question?

Why is it important?

What is your best answer to your question now?

What values, beliefs, knowledge, assumptions, purpose, mission are guiding your baseline answer?

What action are your/your organization now taking?

What specific actions do you think you/your organization should take?

Begin!